
Positron Access Names Alan Pritchard Senior Vice President of Sales

MONTREAL, CANADA, February 19, 2015 – Positron Access Solutions, the leader in high bandwidth Ethernet over copper pairs solutions, is pleased to announce the appointment of Alan Pritchard as Senior Vice President of Sales. Pritchard, a veteran in the telecom industry, will lead the sales growth of Positron's FlexStream bonded-copper and fiber solutions, which deliver 100 Mbps to Gigabit Ethernet services over copper and fiber infrastructure. Pritchard brings with him a wealth of experience and accomplishments in Carrier sales and business development. Previously he was VP of Sales at Coriant/Tellabs, SVP Business Development at Amerlink, and obtained extensive experience at Nortel including Global VP of Carrier Solutions.

"Positron's FlexStream bonded-copper and fiber product family is clearly the right solution at this time of exploding Ethernet bandwidth requirements for businesses, small cell LTE wireless sites and for the backhaul of remote DSLAMs located closer to the residential subscribers to enable triple-play high-speed residential internet access," said Pritchard. "This is an exciting time for me to join the Positron Access team and bring the FlexStream solution to customers globally. Positron Access Solutions is the uncontested leader in delivering the highest bandwidth over copper backed by solid support and an excellent track record in bringing carrier-grade telecom solutions to the market."

"We are very pleased to add Alan's leadership and experience to our senior management team," said Pierre Trudeau, President of Positron Access Solutions. "Alan has worked extensively with North American and International Operators throughout his career and understands their priorities and objectives. He is looking forward to sharing his insights and knowledge with our customers as we redefine the role of copper and fiber in delivering high bandwidth Ethernet services."

About Positron Access Solutions

Positron Access Solutions is a worldwide leader in multi-pair Bonded Copper and Fiber solutions delivering 100 Mbps to Gigabit Ethernet performance for the most demanding Carrier applications, including Metro Ethernet services, Access Aggregation, and backhaul of Small Cell sites and remote DSLAMs. Positron Access was first to deliver an 8-pair bonded VDSL2 solution supporting Vectoring, G.INP and compliant with ITU G.991.2. Positron Access pioneered advanced noise cancellation with its patented DMT+MIMO technology. We enable Operators to leverage VDSL2 based bonded copper technology with a seamless transition to Fiber to deliver enhanced Ethernet services. Positron Access Solutions is a member of the Metro Ethernet Forum. Positron's global footprint extends from the United States and Canada through Europe, Latin America, Australia, Asia and the South Pacific. www.positronaccess.com

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