



*For Immediate Release*

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## **Positron Access Solutions Announces Partnership with ISP Supplies**

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**Montreal, QC – (March 16, 2020)** Positron Access Solutions today announced that it has entered into a partnership with ISP Supplies, a leading provider of high quality wired and wireless networking equipment and services, to enable Wireless ISPs and Operators to provide a scalable and cost effective solution to extend fixed wireless Gigabit services in MDUs using the existing in-building wiring.

Positron's G.hn Gigabit Access Multiplexer (GAM) extends fiber or fixed-wireless Gigabit services into existing Multi-Dwelling Units (MDU), office buildings (MTU), home clusters and shopping centers over the existing in-building wiring. It delivers managed real-time non-blocking Gigabit speeds without the cost and construction disruption of installing fiber to each door (up to 800 feet over existing telephone pairs or 2800 feet over existing RG6 coaxial cable, even across existing splitters).

The GAM is a proven, robust, Carrier Grade MEF CE 2.0 compliant product. It is a significantly lower-cost solution and less complex to deploy and operate than G.fast, DOCSIS or Fiber to the Door. The GAM is scalable and cost effective even with minimal initial subscriber take rates. It is installed and activated in hours and is ideal for Telcos, CableCOs and ISPs.

"We are very excited at ISP Supplies to add Positron to our solutions suite. Now our customers can utilize the existing telephone wiring or coax cables in MDUs, MTUs and other locations to provide Gigabit Broadband Internet connectivity to their end users with an extremely cost effective and quick turnaround solution. "We not only supply, we provide design and support assistance and would be pleased to discuss the economics." said Hunter Pottorff, Assistant to the General Manager.

"We are very excited to work with ISP Supplies. They are already using the GAM to enable WISPs to extend their Fixed Wireless and Fiber networks to deliver Gigabit Services in challenging environments where leveraging the existing in-building wiring infrastructure was the only viable and efficient approach," said Pierre Trudeau, President and CTO at Positron Access Solutions. "This relationship allows WISPs and other innovative Operators to leap forward with a competitive edge and provide their subscribers with best-of-breed Broadband services they demand quickly, cost effectively and without construction disruption."

### **About ISP Supplies**

ISP Supplies is a leading provider of high quality wired and wireless networking equipment and services including all aspects of network design and deployment, RF planning, and frequency coordination. Centrally located in College Station, Texas, our experienced team of network engineer helps customers build operate and maintain point-to-point and point-to-multipoint licensed and unlicensed TDMA and LTE networks. ISP Supplies also specializes in provisioning Wi-Fi networks for small offices, outdoor venues and large enterprise deployments.

To learn more about ISP Supplies, please visit: [www.ispsupplies.com](http://www.ispsupplies.com)

### **About Positron Access Solutions**

Positron Access Solutions specializes in carrier-grade telecommunications products that increase the bandwidth and the distance at which it can be delivered to subscribers within the core access network

and within residential and multi-tenant building using existing wiring infrastructure. These include G.hn Gigabit Access Multiplexors (GAM) that provide managed non-blocking symmetrical real time Gigabit bandwidth to subscribers in MDU/MTU's over copper pairs or coax. They deliver Gigabit at significantly longer distances, with greater stability, reduced complexity and lower cost than G.fast or DOCSIS and much lower cost than fiber solutions. Positron's solution portfolio also includes bonded copper solutions for mobile backhaul, core transport, access and edge aggregation and DSL amplifiers. Our products are developed, manufactured and supported in North America.

To learn more about Positron Access Solutions, please visit: [www.positronaccess.com](http://www.positronaccess.com)

For more information, please contact:

Jonathan Nicholson

Marketing / Sales, ISP Supplies

[sales@ispsupplies.com](mailto:sales@ispsupplies.com)

Sandra Cohen

Director of Marketing, Positron Access Solutions

[scohen@positronaccess.com](mailto:scohen@positronaccess.com)